



# **BRIDGEHOUSE**

*Independent Platform*

---

**Brandes Greystone Lazard Sionna Morningstar**

2017 Annual Management Report  
of Fund Performance

Brandes Global Balanced Fund



## BRANDES GLOBAL BALANCED FUND

*This annual management report of fund performance contains financial highlights but does not contain the complete annual financial statements of the Fund. The annual financial statements are in a separate booklet. You may obtain a copy of the annual financial statements at your request, and at no cost, by calling toll-free 1.888.861.9998, by writing to us at Bridgehouse Asset Managers, 33 Yonge Street, Suite 300, Toronto, ON, M5E 1G4, or by visiting our website: [www.bridgehousecanada.com](http://www.bridgehousecanada.com) or the SEDAR website: [www.sedar.com](http://www.sedar.com).*

*You may also contact us using one of these methods to request a copy of the Fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure relating to the Fund.*

## MANAGEMENT DISCUSSION OF FUND PERFORMANCE

### Investment Objective and Strategies

Our objective for this Fund is to achieve capital appreciation and income for investors over the long-term by investing primarily in equity securities of large cap companies of both Canadian and non-Canadian issuers and in high quality Canadian government and corporate fixed income securities.

The portfolio sub-advisor in respect of the equity portion of the Fund, Brandes Investment Partners, L.P. ("Brandes LP") uses a Graham & Dodd value approach when selecting the actual securities to go into the Fund. This means that, on behalf of the Fund, they select securities of companies which, in their estimation have a higher value (intrinsic value) than is currently reflected in the stock market.

Brandes LP's intention is to create a portfolio of undervalued stocks and fixed income securities available, in their estimation, diversified in ways described in the prospectus.

The Fund may invest in units of other mutual funds including funds managed by Bridgehouse Asset Managers ("Bridgehouse"). Currently, the Fund invests in units of a Bridgehouse Fund, namely the Greystone Canadian Bond Fund for its fixed income investments allocation.

### Risk

As an investor in this Fund, you should be prepared for short-term performance fluctuations, and be a patient, long-term holder.

There were no significant changes to the level or type of risk you would expect from the Fund over the course of the year. It continues to have a low to medium risk level. Refer to the Fund's simplified prospectus for a complete list of all risks.

### Results of Operations from January 1, 2017 to December 31, 2017

#### **Markets & Effect**

Despite the strong absolute performance, 2017 overall was a difficult year for value investors on a relative basis, with the MSCI World Value index underperforming the MSCI World Growth Index by more than 1,000 basis points. In the United States, higher-than-expected earnings growth and low volatility propelled the S&P 500 Index to new all-time closing highs. Market returns for the year have been largely driven by growth sectors like technology, which accounted for nearly 40% of the S&P 500 Index returns. Non-U.S. market stocks rebounded well in 2017. Emerging markets advanced strongly, with the MSCI Emerging Markets Index posting a return of 28.3% for the year. Brandes LP believes there is still ample opportunity in the asset class, with valuations remaining attractive relative to developed market equities, especially the United States.

#### **Performance**

The Fund's Series A units trailed its benchmark, gaining 5.5% versus a gain of 10.7% for the Brandes Global Balanced Benchmark (the "Index"). (Please see the Benchmark Indices section for a full description).

The Fund returns are after the deduction of fees and expenses while the benchmark returns do not include any costs of investing. See the "Past Performance" section for the returns of the other series, which may vary because of differences in management fees and expenses or timing of series introduction.

For the equity component of the Fund, holdings in South Korea, along with holdings in the banking industry made positive contributions to overall performance. Holdings in the insurance industry detracted from performance during the period. The Fund's Canadian fixed income holdings contributed to performance during the period.

The Fund's most significant industry exposure change was an increase in holdings in health care providers & services to 5.1% from 2.0% at December 31, 2016.

### **Asset Mix**

Over the recent reporting period, the Fund's asset mix did not change significantly. At December 31, 2017, equities made up 67.0%, with 31.1% invested in the Greystone Canadian Bond Fund, and 1.9% in cash and other net assets.

The Fund's most significant industry exposure change was an increase in holdings in health care providers & services to 5.1% from 2.0% at December 31, 2016. The Fund's most significant country exposure change was a decrease in holdings in the United States to 22.1% from 25.7% at December 31, 2016.

In line with its bottom-up investment philosophy, Brandes LP continues to build the portfolio on a company-by-company basis. Brandes LP only compares the Fund to the Index in the course of ensuring that it remains appropriately diversified. As a result, the Fund's industry and country weightings were quite different from the Index during the period. For example, at December 31, 2017, the Fund's largest equity industry exposure was in the oil, gas & consumable fuels industry which comprised 8.1% of the Fund's portfolio, versus 5.8% for the Index.

Typically less than 5% of the Fund is allocated to any one security, at the time of purchase. Therefore, the addition or deletion of an individual security will generally not constitute a substantial change to the portfolio.

### **Flows & Fees**

The Fund's Net Asset Value decreased to \$38.5 million at December 31, 2017, from \$42.9 million at December 31, 2016. Of this change, an increase of \$2.3 million was due to positive performance (net of investment income) and a decrease of \$6.7 million was due to outflows.

For Series A units, the annualized management expense ratio ("MER") at December 31, 2017 is 2.50%, unchanged from December 31, 2016.

### **Recent Developments**

There are no known changes at this time to the strategic positioning of the Fund, the manager, or portfolio sub-advisor.

On July 7, 2017, Bridgehouse re-designated current investors in Series K to Series A, Series L to Series A, Series M to Series F and eliminated Series K, Series L and Series M. In anticipation of the Series re-designations, Series K, Series L and Series M were closed to new purchases as of July 4, 2017.

Series W was eliminated on May 2, 2017.

### **International Financial Reporting Standards**

IFRS 9, "Financial Instruments" ("IFRS 9")—The International Accounting Standards Board (IASB) issued IFRS 9 to replace IAS 39, "Financial Instruments—Recognition and Measurement". IFRS 9 introduces a model for classification and measurement, a single, forward-looking 'expected loss' impairment model and a substantially reformed approach to hedge accounting. The new single, principle based approach for determining the classification of financial assets is driven by cash flow characteristics and the business model in which an asset is held. The new model also results in a single impairment model being applied to all financial instruments, which will require more timely recognition of expected credit losses. It also includes changes in respect of own credit risk in measuring liabilities elected to be measured at fair value, so that gains caused by the deterioration of an entity's own credit risk on such liabilities are no longer recognized in profit or loss.

The new standard is effective for the Fund's for its fiscal year beginning January 1, 2018. On adoption of IFRS 9 the Fund's investment portfolio will continue to be classified as fair value through profit or loss. Other financial assets which are held for collection will continue to be measured at amortised cost with no material impact expected from application of the new impairment model. As a result, the adoption of IFRS 9 is not expected to have a material impact on the Fund's financial statements."

### **Related Party Transactions**

#### **Manager and Portfolio Advisor**

The Fund is managed and advised by Brandes Investment Partners & Co., operating as Bridgehouse Asset Managers ("Bridgehouse") which provides (or arranges for) investment management, distribution, marketing and promotion of the Fund. Bridgehouse receives a monthly management fee based on the daily average net assets of each class of the Fund. In addition, Bridgehouse is entitled to be reimbursed by the Fund for certain operating expenses.

Brandes Investment Partners L.P. ("Brandes LP") continued to be the Manager's portfolio sub-advisor in respect of the Fund. Bridgehouse pays Brandes LP an investment management fee to provide the Fund with investment management services. Bridgehouse and Brandes LP are affiliates.

#### **Forward-Looking Statements**

This document may contain forward-looking statements relating to anticipated future events, results, performance, decisions, circumstances, opportunities, risks or other matters. Forward-looking statements are statements that are predictive in nature, depend upon or refer to future events or conditions, or that include words such as "may", "will", "should", "could", "expect", "anticipate", "intend", "plan",

“believe”, or “estimate” or other similar expressions. These statements require us to make assumptions and are subject to inherent risks and uncertainties. Our predictions and other forward-looking statements may not prove to be accurate, or a number of factors could cause actual events, results, performance, etc. to differ materially from the targets, expectations, estimates or intentions expressed or implied in the forward-looking statements. These factors could include, among others, market and general economic conditions, interest rates, regulatory and statutory developments, the effects of competition in the geographic and business areas in which the Fund may invest, and the risks detailed from time to time in the Fund’s simplified prospectus. Forward-looking statements are not guarantees of future performance. For these reasons, it is important that readers do not place undue reliance on our forward-looking statements and should be aware that the Fund may not update any forward-looking statements whether as a result of new information, future events or otherwise.

## **Benchmark Indices**

**Brandes Global Balanced Benchmark:** This blended benchmark is weighted 70% MSCI World Index, 30% FTSE TMX Canada Universe Bond Index.

**MSCI World Index:** This index consists of equities from developed markets around the world, including Canada and the United States.

**FTSE TMX Canada Bond Universe:** This index is a broad measure of the total return for the Canadian bond market covering over 700 Canadian federal, provincial, municipal, and corporate bonds with maturities greater than one year and with a rating of BBB or higher.

## FINANCIAL HIGHLIGHTS

FOR PERIODS ENDED DECEMBER 31, 2013 TO 2017

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the past five periods ended December 31 or, if shorter, the period since the inception of the Fund. In the year a fund or series is established, 'period' represents inception to December 31 of that year. In all other cases, 'period' represents year ended December 31.

### The Fund's Net Assets per Unit (\$) (note 1)

		Increase (decrease) from operations						Distributions				Net assets, end of period (\$)	
		Net assets, beginning of period (\$)	Total revenue (\$)	Total expenses (\$)	Realized gains (losses) for the period (\$)	Unrealized gains (losses) for the period (\$)	Total increase (decrease) from operations (\$) (note 2)	From net investment income excluding dividends (\$)	From dividends (\$)	From capital gains (\$)	Return of capital (\$)		Total annual distribution (\$) (note 3)
Series A	2017	13.43	0.39	(0.35)	0.93	(0.22)	0.75	(0.05)	-	-	-	(0.05)	14.11
	2016	13.14	0.35	(0.32)	0.22	(0.09)	0.16	(0.04)	-	-	-	(0.04)	13.43
	2015	12.04	0.35	(0.33)	0.92	0.25	1.19	-	-	-	-	-	13.14
	2014	11.26	0.40	(0.30)	0.60	0.22	0.92	(0.11)	-	-	-	(0.11)	12.04
	2013	9.14	0.34	(0.26)	(0.37)	2.51	2.22	(0.09)	-	-	-	(0.09)	11.26
Series F	2017	14.32	0.43	(0.21)	0.98	(0.19)	1.01	(0.21)	-	-	-	(0.21)	15.06
	2016	14.04	0.37	(0.19)	0.21	(0.34)	0.05	(0.22)	-	-	-	(0.22)	14.32
	2015	12.83	0.37	(0.19)	0.95	0.09	1.22	(0.13)	-	-	-	(0.13)	14.04
	2014	12.01	0.44	(0.18)	0.64	0.22	1.12	(0.28)	-	-	-	(0.28)	12.83
	2013	9.73	0.36	(0.15)	(0.38)	2.64	2.47	(0.19)	-	-	-	(0.19)	12.01
Series I	2017	14.64	0.43	-	1.01	(0.25)	1.19	(0.40)	-	-	-	(0.40)	15.44
	2016	14.30	0.37	-	0.30	0.06	0.73	(0.38)	-	-	-	(0.38)	14.64
	2015	13.09	0.39	-	1.00	0.18	1.57	(0.35)	(0.01)	-	-	(0.36)	14.30
	2014	12.22	0.44	-	0.68	0.19	1.31	(0.44)	-	-	-	(0.44)	13.09
	2013	9.90	0.37	-	(0.39)	2.72	2.70	(0.37)	-	-	-	(0.37)	12.22

1. The financial information presented in the Net Assets per Unit table is derived from the Fund's audited annual financial statements. The Fund adopted International Financial Reporting Standards ("IFRS") commencing January 1, 2014. The 2013 numbers have been restated for comparative purposes to comply with IFRS 13, which came into effect January 1, 2014.

2. Net Assets and distributions are per Unit of a series are based on the actual number of units outstanding for that series at the relevant time. The Increase (Decrease) from Operations per Unit of a series is based on the weighted average number of units outstanding for that series during the financial period.

3. Distributions per Unit of a series are based on the number of units outstanding for the series on the record dates for the distributions. Distributions were paid in cash/reinvested in additional units of the Fund or both.

## Ratios and Supplemental Data

		Total net asset value (\$000) (note 4)	Number of units outstanding (000) (note 4)	Management expense ratio (MER) (%) (note 5)	MER before waivers or absorption (%) (note 5)	Portfolio turnover rate (%) (note 6)	Trading expense ratio (%) (note 7)	Net asset value per unit (\$)
Series A	2017	31,066	2,201	2.50	2.60	10.83	0.04	14.11
	2016	29,517	2,199	2.50	2.68	12.62	0.04	13.43
	2015	37,300	2,839	2.50	2.66	15.82	0.04	13.14
	2014	40,493	3,364	2.50	2.67	96.79	0.08	12.04
	2013	44,668	3,968	2.50	2.71	53.37	0.05	11.26
Series F	2017	7,472	496	1.41	1.55	-	-	15.06
	2016	2,241	156	1.41	1.57	-	-	14.32
	2015	3,278	234	1.40	1.54	-	-	14.04
	2014	2,399	187	1.38	1.53	-	-	12.83
	2013	2,426	202	1.39	1.56	-	-	12.01
Series I	2017	1	-	0.00	0.00	-	-	15.44
	2016	1	-	0.00	0.00	-	-	14.64
	2015	1	-	0.00	0.00	-	-	14.30
	2014	1	-	0.00	0.00	-	-	13.09
	2013	1	-	0.00	0.00	-	-	12.22

- The financial information presented in the Ratios and Supplemental Data table is derived from the Fund's Net Asset Value and is provided as at December 31 of the previous years shown.
- The management expense ratio ("MER") is calculated as the total management fees and operating expenses paid by each series of the Fund, including GST/HST and interest and excluding commissions and other portfolio transaction costs, and is expressed as a percentage of the average daily Net Asset Value of each series of the Fund on an annualized basis. Any management fee distributions paid by a series of the fund that effectively reduced management fees payable by some unitholders are not deducted from expenses to determine the overall MER of that series. The Manager, at its sole discretion, waives management fees or absorbs expenses. Such waivers and absorptions can be terminated at any time. The MERs of the Fund are shown both with and without the waiver and absorptions.
- Portfolio turnover rate is calculated at the Fund level based on the lesser of purchases or proceeds of sales of securities for the period, excluding cash, short term notes and bonds having maturity dates at acquisition of one year or less, divided by the average value of the portfolio securities for the period. The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the year. The higher a Fund's portfolio turnover rate in a year, the greater the trading costs payable by the Fund in the year, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a Fund.
- The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average Net Asset Value of the Fund. The trading expense ratio is calculated at the Fund level and applies to all series of the Fund.

## MANAGEMENT FEES

Bridgehouse Asset Managers, the Manager, provides or arranges for investment management, distribution, marketing and promotion of the Fund. In consideration for the services provided, Bridgehouse Asset Managers receives a monthly management fee based on the daily average Net Asset value of Series A and Series F. Management fees for Series I is negotiated and paid directly by the unitholders of Series I or dealers, as applicable, and not by the Fund.

For the year ended December 31, 2017, the Fund paid Bridgehouse Asset Managers management fees of \$806,294. Bridgehouse uses these management fees to pay for commission payments to registered brokers and dealers and general investment management expenses. The breakdown (commission payments / investment management, administration and other) as a proportion of the management fee for each Series are:

- Series A (46% / 54%)
- Series F (0% / 100%)
- Series I (0% / 100%)

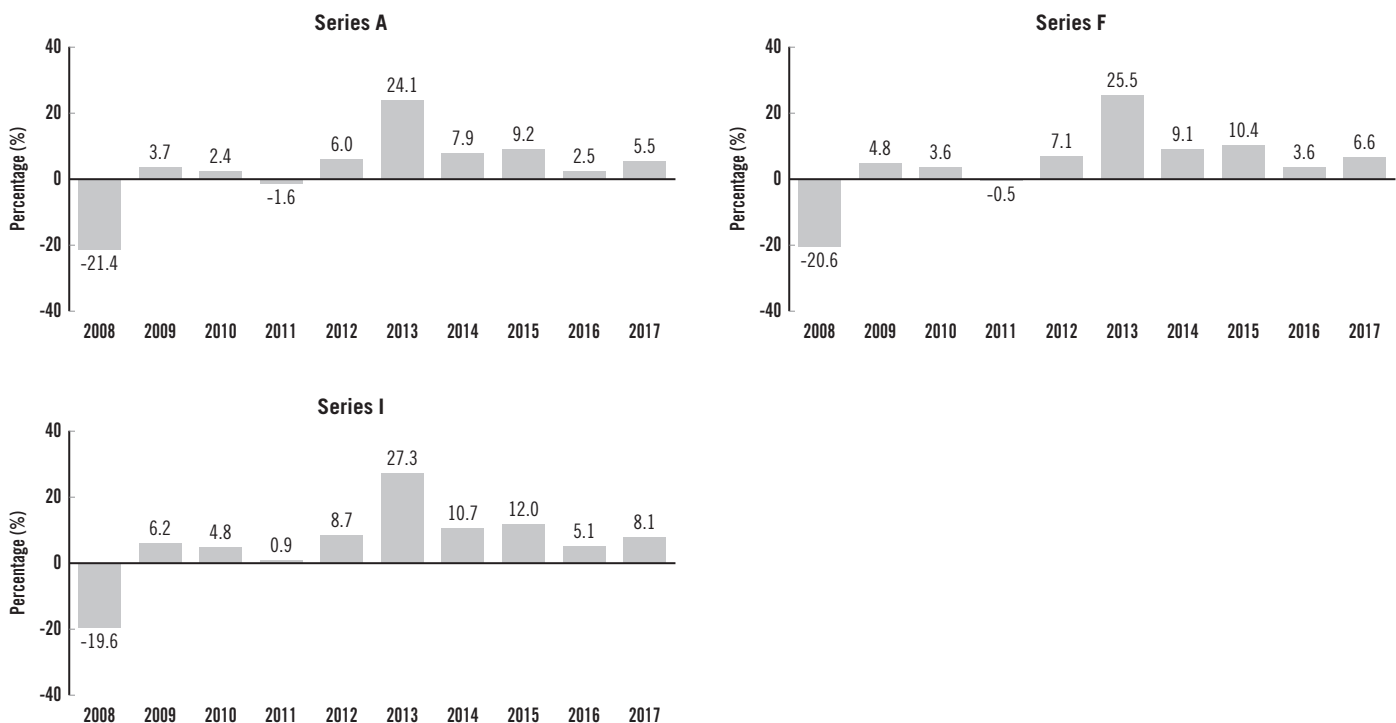
Commission payments represent cash commissions paid by Bridgehouse Asset Managers to registered brokers and dealers during the period and includes upfront deferred sales charge and trailing commissions. This amount may, in certain circumstances, exceed 100% of the fees earned by the Bridgehouse Asset Managers during the period. For new Funds or Series the amount presented may not be indicative of longer term operating periods.

## PAST PERFORMANCE

This section shows the historical performance for each series of the Fund for the periods ended December 31. Historical performance is based on the change in Net Asset Value per unit, assuming reinvestment of all distributions. Management fees and operating expenses have been taken into account before calculating performance, except in the case of Series I units where the management fee is calculated outside of the Fund. Historical performance does not take into account the potential impact on returns of purchases, redemptions, distribution fees or other optional charges or income taxes payable by an investor. Keep in mind that past performance does not necessarily indicate how the Fund will perform in the future.

### Year-by-Year Returns (%)

The bar chart shows the Fund's annual performance for each of the years shown. The bar chart shows how the performance of each series of the Fund has changed from year to year. It illustrates in percentage terms how much an investment in each series of the Fund made on January 1 of each year, or on the inception dates, would have grown or decreased by the last day of each financial year.





## Annual Compound Returns (%)

The table shows the historical annual compound total return for each series of the Fund as compared to the benchmarks listed below. The returns are for periods ended December 31, 2017. For a discussion of the relative performance of the Fund as compared to the index, please refer to the “Results of Operations” section in the “Management Discussion of Fund Performance”.

	1 year	3 years	5 years	10 years	Since Inception
Series A	5.48	5.69	9.60	3.25	3.58
Series F	6.63	6.85	10.81	4.38	4.71
Series I	8.12	8.36	12.39	5.80	6.17
Brandes Global Balanced Benchmark <sup>1</sup>	10.73	9.30	12.64	6.85	7.02
MSCI World Index <sup>1</sup>	14.36	12.16	16.89	7.57	7.79
FTSE TMX Canada Universe Bond <sup>1</sup>	2.52	2.56	3.01	4.67	4.84

<sup>1</sup>“Since inception” corresponds to inception date for Series A, F and I of July 2, 2003

## SUMMARY OF INVESTMENT PORTFOLIO AS AT DECEMBER 31, 2017

### Top 25 Positions

The portfolio does not contain any short positions. The investment portfolio may change due to ongoing portfolio transactions of the investment fund. An updated listing is available on a quarterly basis.

Security	Fund (%)
1. Greystone Canadian Bond Fund Series I	31.1
2. Citigroup Inc.	2.2
3. BP PLC	2.1
4. Sanofi	2.1
5. GlaxoSmithKline PLC	1.9
6. Engie SA	1.9
7. Pfizer Inc.	1.8
8. Embraer SA	1.7
9. Express Scripts Holding Company	1.7
10. Schneider Electric SE	1.7
11. Credit Suisse Group AG	1.6
12. UBS Group AG	1.6
13. Mckesson Corporation	1.6
14. Cash & Cash Equivalents	1.6
15. Bank of America Corporation	1.6
16. Wells Fargo & Company	1.6
17. Hyundai Motor Co., Ltd.	1.6
18. Bank of New York Mellon Corporation	1.6
19. LUKOIL PJSC ADR	1.4
20. Samsung Electronics Co., Ltd. Preferred	1.4
21. Nissan Motor Co., Ltd.	1.3
22. Hyundai Mobis	1.3
23. Tesco PLC	1.2
24. Eni SPA	1.2
25. Honda Motor Co., Ltd.	1.2
<b>% of Fund</b>	<b>70.0</b>
<b>Total Number of Companies</b>	<b>56</b>
<b>Total Number of Fixed Income Securities<sup>†</sup></b>	<b>1</b>
<b>Total Net Asset Value (\$MM)</b>	<b>\$39</b>

<sup>†</sup> Includes the Greystone Canadian Bond Fund but excludes its individual holdings

The prospectus and other information about the underlying investment funds held in the portfolio are available on the internet at [www.sedar.com](http://www.sedar.com) and also at [www.bridgehousecanada.com](http://www.bridgehousecanada.com)

### Industry Exposure

Industry	Fund (%)
<b>Equities</b>	
Oil, Gas & Consumable Fuels	8.1
Pharmaceuticals	8.0
Commercial Banks	6.9
Health Care Providers & Services	5.1
Capital Markets	4.3
Automobiles	4.1
Food & Staples Retailing	3.8
Diversified Financial Services	3.8
Insurance	2.7
Electrical Equipment	2.5
Media	2.0
Multi-Utilities	1.9
Tobacco	1.8
Aerospace & Defense	1.7
Communications Equipment	1.7
Semiconductors & Semiconductor Equipment	1.4
Auto Components	1.3
Specialty Retail	1.1
Software	1.1
Multiline Retail	1.0
Wireless Telecommunications Services	1.0
Diversified Telecommunications Services	0.8
Equity Real Estate Investment Trusts (REITs)	0.5
Beverages	0.4
<b>Mutual Funds</b>	<b>31.1</b>
Cash & Cash Equivalent	1.6
Other Net Assets	0.3
<b>% of Total</b>	<b>100.0</b>
<b>Total Number of Industries</b>	<b>25</b>

### Asset Mix

Asset Class	Fund (%)
Global Equity	67.0
Fixed Income – Mutual Funds	31.1
Fixed Income – Corporate	0.0
Cash & Cash Equivalent	1.6
Other Net Assets	0.3
<b>% of Total</b>	<b>100.0</b>

Note: Rounding to one decimal place may result in individual figures totalling more or less than 100%

## SUMMARY OF INVESTMENT PORTFOLIO AS AT DECEMBER 31, 2017 (CONTINUED)

### Country Exposure

Country	Fund (%)
Canada	31.1
United States	22.1
United Kingdom	12.7
France	8.6
South Korea	5.1
Switzerland	3.9
Japan	3.6
Russia	2.1
Italy	2.0
Brazil	1.7
Austria	1.1
China	1.0
Finland	1.0
Spain	0.9
Sweden	0.7
Mexico	0.5
Cash & Cash Equivalent	1.6
Other Net Assets	0.3
<b>% of Total</b>	<b>100.0</b>
<b>Total Number of Countries</b>	<b>16</b>

### Debt Securities by Credit Rating\*

Credit Rating	Total Debt Instruments (%)
AAA/Aaa	44.2
AA/Aa	24.5
A/A	19.8
BBB/Baa	11.5
CCC/Caa	0.0
<b>Total</b>	<b>100.0</b>

\*Excludes cash and cash equivalents.

Credit ratings are obtained from Standard & Poor's, Moody's and Dominion Bond Rating Service.

Note: Rounding to one decimal place may result in individual figures totalling more or less than 100%



Bridgehouse Funds are managed by Bridgehouse Asset Managers® and are available through registered dealers.

Bridgehouse Asset Managers® is a trade name of Brandes Investment Partners & Co. Brandes Investment Partners® is a registered trademark of Brandes Investment Partners, L.P. in the United States and Canada, used under license by Brandes Investment Partners & Co. Brandes Investment Partners & Co. is an affiliate of Brandes Investment Partners, L.P., which is a portfolio sub-advisor to certain of the Bridgehouse Funds.



Bridgehouse Asset Managers | [www.bridgehousecanada.com](http://www.bridgehousecanada.com)  
33 Yonge Street | Suite 300 | Toronto, ON | M5E 1G4 | 416.306.5700 | 888.861.9998